

## Victor Cheng Case Interview Framework

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Both case interview frameworks are focused on broad business categories that could be the source of a client's problem. The 3Cs focus the

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Company, Customers, and Competition. The business situation framework, coined by Victor Cheng, adds Products as an additional category.  
Potential 3 Cs Framework Categories and Questions: Company

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© Victor Cheng Page 15 www.caseinterview.com Analyzing A Case Step-by-Step 1.ASK for any info on where to start 2.State a HYPOTHESIS 3.PICK a branch of framework to start 4.Identify KEY ISSUES within BRANCH 5.Ask STANDARD QUESTIONS to gather initial data Example: Let's start by looking at revenues. Example of STANDARD QUESTION:

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In his LOMS programme, Victor Cheng advocates for a much simpler method than Case In Point and suggests you should only learn two frameworks: the profit framework for profitability cases, and a general framework for all other cases (Product, Consumer, Company, Competition). The benefit of this approach is its simplicity.

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Case interview frameworks: There are two popular frameworks that circulate on the internet. These are the: Victor Cheng business situation framework. Market entry case framework. However, you should not blindly use either one. In fact, it'll likely lead to you getting rejected. To learn why, read our definitive guide on case interview frameworks (coming soon).

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If you've done any research on case interview frameworks, you'll find that my approach is a bit different than what you might see elsewhere.. Other case interview prep resources often will give you dozens of frameworks to use in your preparation. My approach is different in that I have found it easier to master just 3-4 key frameworks that apply to the vast majority of cases.

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Case interview frameworks or consulting frameworks are arguably the most critical component of a case interview. Outstanding case frameworks set you up for success for the case while poor frameworks make the case difficult to solve. By the end of this article, you will learn four different strategies on how to create unique and tailored frameworks for any case interview. Strategy #1: Creating Frameworks from Scratch

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